FY27
RFP for Direct Services Grants

SENIOR FUND
ST. LOUIS CITY

Agenda

- Intro to Senior Fund
- Request for Proposals
- Online Application System
- Highlights of Application Sections
- Q&A

Missouri Senior Fund Counties
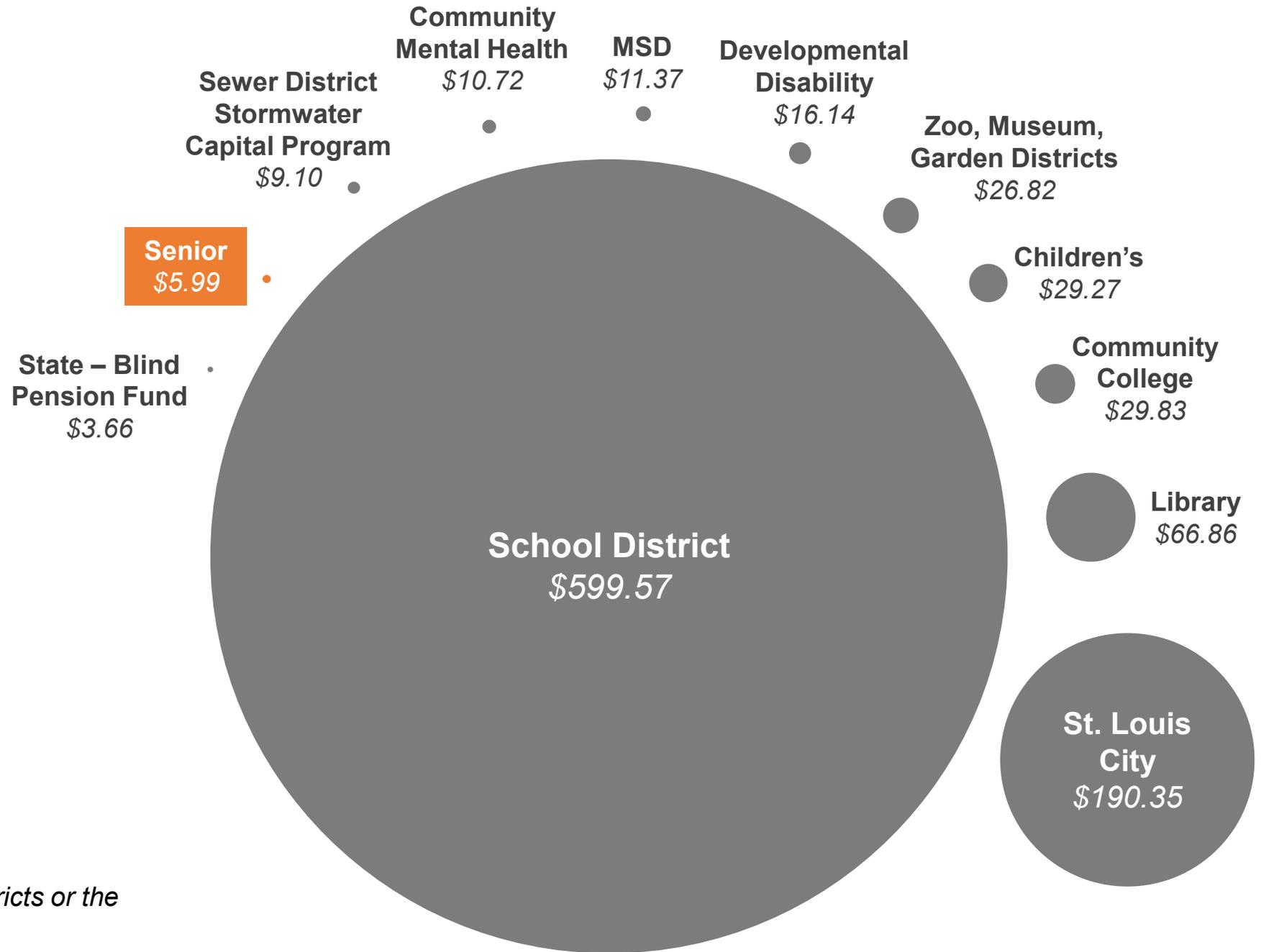

Legend:
- 🟪 Senior Levy Fund Established
- 🟧 Senior Levy funded by Sales Tax
- ⬜ No Senior Levy Established

Revised: 8/19/25

- We are one of several tax supported funds in the City of St. Louis.
  - Tax on all taxable property.
- Passed with voter approval in November 2016.
- Tax revenue is primarily distributed as grants to organizations to support services for **residents 60 years and older**.
  - Our levy amount, structure, and focus of the fund is outlined by state statute.

Office of the Assessor
(314) 622 - 4185   zasr@stlouis-mo.gov

2025 Tax Rates

CITY		
County Purposes – General Revenue	0.3409	
Municipal Purposes General Revenue 1	0.1562	
Municipal Purposes General Revenue 2	0.8183	
Public Health Purposes	0.0196	
Hospital Purposes	0.0976	
Recreation Purposes	0.0196	
Interest in Public Debt	0.1061	
Total		1.5583
COMMUNITY CHILDREN'S SERVICE FUND		
Total		0.2396
COMMUNITY MENTAL HEALTH		
Total		0.0878
JUNIOR COLLEGE		
Total		0.2442
LIBRARY		
Total		0.5474
METROPOLITAN ST. LOUIS SEWER DIST		
General Revenue-Gen Adm	0.0151	
General Revenue-Storm	0.0780	
Total		0.0931
METROPOLITAN ZOOLOGICAL PARK MUSEUM AND GARDEN DIST.		
Art Museum Subdistrict	0.0627	
Botanical Garden Subdistrict	0.0314	
Missouri History Museum Subdistrict	0.0314	
Museum of Science and Natural History Subdistrict	0.0314	
Zoological Subdistrict	0.0627	
Total		0.2196
SCHOOL		
General Fund	4.2874	
Debt Service	0.6211	
Total		4.9085
SENIOR SERVICES		
Total		0.0490
DEVELOPMENTAL DISABILITY RESOURCES		
Total		0.1347
STATE		
Blind Person	0.0300	
Total		0.0300

Base Tax Rate (Applies Only To Agriculture And Personal Property)		8.1122
Residential		
Base		8.1122
MSD General Revenue-Storm Capital		0.0745
Total		8.1867
Commercial		
Base		8.1122
Merchants & Manufacturers Inventory Replacement Tax		1.6400
Total		9.7522

Example
$1,000 Real Estate Tax Bill
St. Louis City

Community Mental Health
$10.72

MSD
$11.37

Developmental Disability
$16.14

Sewer District Stormwater Capital Program
$9.10

Zoo, Museum, Garden Districts
$26.82

Senior
$5.99

Children's
$29.27

State – Blind Pension Fund
$3.66

Community College
$29.83

Library
$66.86

School District
$599.57

St. Louis City
$190.35

Based on 2025 tax rates
Does not include special taxing districts or the annual sewer later fee of $28.

Board of Directors & Staff

7 board members

- All St. Louis City residents.
- Appointed by the Mayor's Office and approved by Board of Aldermen.
- Responsible for the governance and stewardship of the fund.

3 staff

- Nicole Brueggeman, Executive Director
- Katie Ratkowski, Director of Operations
- Stephanie Herbers, Program Manager
- We also contract for legal, accounting, and IT support.

Program Investment Categories

Programs & Services
Funding for direct services that immediately impact and improve the lives of older adults in St. Louis City.

Organizational Capacity & Infrastructure
Funding and other support to increase a community organization's ability to provide services.

Responsive Needs
Responsive grantmaking for community or organizational needs that arise during a fiscal year.

Policy & Advocacy
Investment in working together as an aging network to advance the interest and needs of older adults and their families.

Infrastructure for Aging Services

- [Report](#) completed in October 2025 and available on Senior Fund website.

- Senior Fund has begun implementing recommendations, including:
  - Infrastructure for Operations, Diversification of Revenue – **Community Care Hub Planning Grant**
  - Infrastructure for Advocacy – **Strategic Communications Consultant**

Infrastructure for Funders via greater funder coordination and targeted leadership

Infrastructure for Advocacy via a regional campaign, and more specifically to lawmakers

Infrastructure for Emergencies via coordinated emergency response teams

Infrastructure for Collaborations via support for cultivating collaborations

Infrastructure for Operations via support for diversifying revenue and supporting other operations

for Funders
for Advocacy
for Emergencies
for Collaborations
for Operations

Strengthened infrastructure in support of continued service delivery

New Direct Services Grants for FY27

RFP for FY27 Grants

Accepting proposals for 1-year grants. Grants will begin July 2026.

- Applicants should:
  - Have 501c3 status or City of St. Louis government entity
  - A history of providing services to St. Louis City residents 60 years of age or older.
  - Have established fiscal policies and procedures and can provide documentation of past financial statements.
  - Only submit one proposal as the lead organization.
  - Not request more than 50% of your organization's annual budget.

Focus Areas

Applicants must provide programs or services for older adults in the City of St. Louis that fall under one of two focus areas for this funding round:

1. Caregiving Support OR
2. Case Management & Resource Navigation

Caregiving Support

Many people can continue to live at home with help from unpaid family and friends, and from other paid community services support. With this focus area, Senior Fund aims to support programs and services delivered by organizations that support unpaid caregivers and care recipients to reduce caregiving strain.

Care Navigation and Coaching

Respite and Short-term Relief Services

Paid or Volunteer In-Home or In-Community Supports

Training Paired with Other Interventions

Case Management & Resource Navigation

Benefits navigation and case management services play a crucial role by helping older adults understand and access housing, health, financial, and other essential programs. With this focus area, Senior Fund aims to support programs and services that help older adults access individualized support that helps them connect to needed resources.

Resource Navigation & Other Services	Benefits Enrollment & Support	Assistance for Older Adults with Complex Needs	Co-Located or Coordinated Case Management Services

Priorities for Grant Award Decisions

Organizations who have a history, commitment, and established local presence for serving **older adults** living in the **City of St. Louis**.

Programs and services that are:

- **Evidence or experienced-based** and adapt to and reflect the people they seek to serve.
- Have limited availability and **could expand their reach** with grant support **or are threatened to end or cut back due to changes in funding**.
- Focused on serving **older adults that have limited to no access to similar existing services** due to financial, language, mobility, or other barriers.

Grant Award Maximum

Organizations can apply for a one-year grant for up to $75,000 in direct grant expenses.

- This maximum does not include indirect or administrative expenses, which are capped at 12%.

EXAMPLE	
Employee Salary & Benefits	$35,000
Contracted Services	$5,000
Travel	$5,000
Other Direct Expense – Client Financial Assistance	$30,000
Total Direct Expenses	**$75,000**
Indirect Expenses (12%)	*$9,000*
Total Grant Award Requested/Year	**$84,000**

Online Grant System

St. Louis City Senior Fund
SUPPORTING AN AGING-FRIENDLY CITY

About Us   Grants   Meetings & Reports   News   Contact Us

Current Grantees

Funding Opportunities

Application Process

Application Process
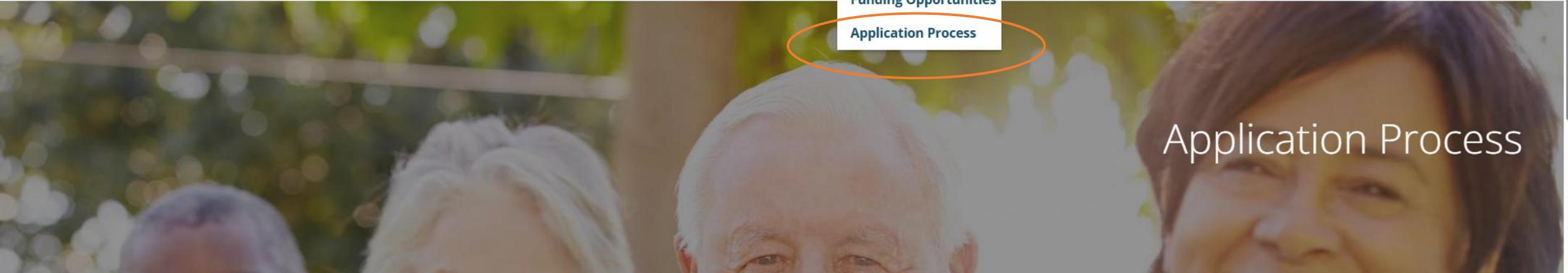
Senior Fund only accepts applications when we have an open funding call; we do not accept applications on a rolling basis unless stated for a specific grant opportunity. To receive notices for new grant opportunities, sign up for our mailing list via the link on our **Contact Us** page. Contact our team anytime throughout the year if you would like to discuss a funding need for a program or service you provide.

To apply for a Senior Fund grant, you must have an account in our grant application and management system called **Grant Lifecycle Manager**.

Create an Online Account for Your Organization

The *first time* your organization applies to one of our open funding opportunities, you will need to create an account with our secure **online grants application management portal**

Creating an Account

First Time Applying to Senior Fund?

- You will need to create a new account.
- All information you will need to provide is listed on [our website](#).

Organization Applied Before Online?

- You will already have an account.

Not Sure?

- Do not create a new account.
- Contact us and we will check for you.

(i) This registration process has multiple steps you must complete before you can apply.

Fields with an asterisk (*) are required.

Organization Information

Organization Name (Legal)*

City of St. Louis Senior Citizens' Services Fund

EIN / Tax ID (##-#######)*

12-3456789

Organization DBA (Doing Business As)*

St. Louis City Senior Fund

Web Site

https://stlseniorfund.org/

Organization Main Telephone Number (###-###-####)*

314-535-6954

Organization General Email

info@stlseniorfund.org

Address 1*

701 Market Street

Address 2

Suite 200

City*

St. Louis

State*

MO

Postal Code*

63101

Is your main office located within the city of St. Louis?*

◉ Yes
○ No

Next >

User Information

Organization Information

User Information

(Copy Address from Organization)

First Name*

Katie

Last Name*

Ratkowski

Organization Title/Role*

Business and Grants Manager

Email / Username*

✉ test@stlseniorfund.org

Email / Username Confirmation*

✉ test@stlseniorfund.org

Preferred Contact Number (###-###-####)*

Phone numbers must be entered in the following format: ###-###-####. Extensions may be entered after the phone number in the following format: x###

314-535-6964

(‹ Previous)   (Next ›)

Executive Officer Question

Additional Executive Officer Information

Password

Create New Account

If you already have an Account, click the 'Cancel Account Creation' button to go to the Logon page

⚠ Using the browser's back button will delete your registration information.

ⓘ This registration process has multiple steps you must complete before you can apply.

Fields with an asterisk (*) are required.

Organization Information

User Information

Executive Officer Question

Are you the Organization's Executive Officer?*

○ Yes
◉ No

< Previous   Next >

Additional Executive Officer Information

Password

(i) This registration process has multiple steps you must complete before you can apply.

Fields with an asterisk (*) are required.

Organization Information

User Information

Executive Officer Question

Additional Executive Officer Information

(Copy Address from Organization)

First Name*

Nicole

Last Name*

Brueggeman

Organization Title/Role*

Executive Director

Email*

✉ nbrueggeman@stlseniorfund.org

Preferred Contact Number (###-###-#### x###)*

Phone numbers must be entered in the following format: ###-###-####. Extensions may be entered after the phone number in the following format: x###

314-555-5555 x12

(‹ Previous)   Next ›

Password

Organization Information

User Information

Executive Officer Question

Additional Executive Officer Information

Password

Passwords must be at least six characters long and may contain capital or lowercase letters, numbers, or any of the following special characters: !@#$%^*()_

Password*

••••••••

Confirm Password*

••••••••

‹ Previous

Create Account

Email Confirmation

> ⓘ You will be receiving emails from this system about your request.
>
> To ensure you receive emails from this system we have sent you an email to confirm your account was created successfully. If you do not see an email from *St. Louis City Senior Fund <administrator@grantinterface.com>*, look in your junk or spam folder.
>
> To remove *St. Louis City Senior Fund <administrator@grantinterface.com>* from your spam filter, use the link below.
>
> Click Here for a tutorial about removing email addresses from spam filters.

○ I have received the email
○ Continue without checking
○ I have not received the email

(Send Email Again)   Continue

Using your Applicant Dashboard

SEE OPPORTUNITIES

Botanical Ave Block Group

Search

ASSIGNED TO YOU (0)

Action Needed (0)   **No Action (1)**   **Completed (1) | Historical (1)**

Process SH - Emergency Grants - FY24
Test

Submitted
09/25/2023   Application

Process SH - Emergency Grants - FY24
TEST

Approved
09/25/2023

1 Document ⌄

🏛 11-1111111

🌐

📞 314-555-5555

✉

Botanical Ave Block Group

C. | 1111 Botanical Ave, Saint Louis, MO 63110 | BotBlock |

- 🏢 **Summary**
- 🌱 Requests
- 👤 Contacts
- 📄 Documents

💲 Total Awarded **$25,000.00**	🌱 Total Requests **4**	🏅 Total Approved **2**	📅 Last Grant Date **09/25/2023**	⏰ Follow Ups **0** overdue

Requests   [View 4]

02/18/2026	Application Draft	**xyz** FY27 Direct Services Grants - Imported	
09/25/2023	Application Submitted	**Test** Process SH - Emergency Grants - FY24	
09/25/2023	Closed	**Matching Grant for Botanical Block Vehicle** Process SH - Emergency Grants - FY24	$15,000.00
09/25/2023	Approved	**TEST** Process SH - Emergency Grants - FY24	$10,000.00

11-1111111

314-555-5555

Summary

Requests

Contacts

Documents

Botanical Ave Block Group

C. | 1111 Botanical Ave, Saint Louis, MO 63110 | BotBlock |

	Total Awarded	Total Requests	Total Approved	Last Grant Date	Follow Ups
	$25,000.00	**4**	**2**	**09/25/2023**	**0** overdue

Requests   View 4

Date	Status	Title	Amount
02/18/2026	Application Draft	**xyz** FY27 Direct Services Grants - Imported	
09/25/2023	Application Submitted	**Test** Process SH - Emergency Grants - FY24	
09/25/2023	Closed	**Matching Grant for Botanical Block Vehicle** Process SH - Emergency Grants - FY24	$15,000.00
09/25/2023	Approved	**TEST** Process SH - Emergency Grants - FY24	$10,000.00

SANDBOX ⌂ 📄 APPLY 🕓 ORGANIZATION HISTORY

Botanical Ave Block Group

FY27 Direct Services Grants - Imported

We are seeking proposals for one year direct services grants that will occur in our FY2027 (July 1, 2026 – June 30, 2027). This funding opportunity is to support programs and services in the areas of Caregiver Support and Case Management & Resource Navigation. Review the **Request for Proposals** before applying.
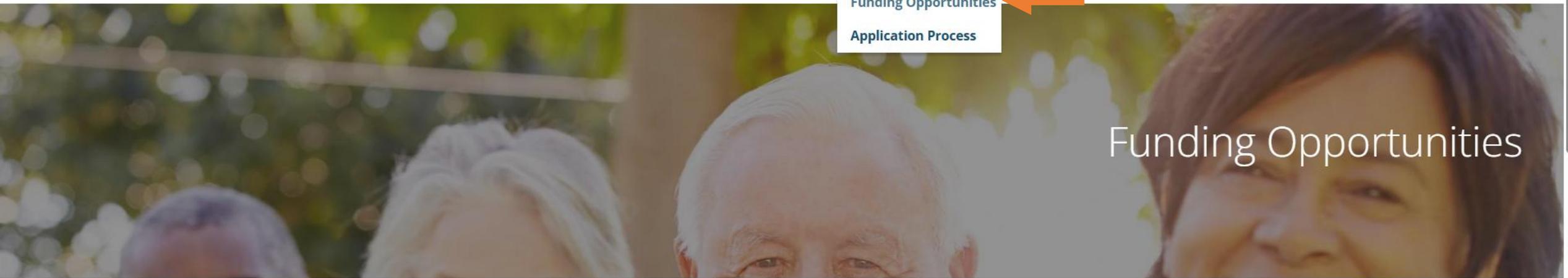
Applications are due March 26, 2026

See More

📅 Closes
03/26/2026

📄 Preview   Apply

You can preview the application from the Apply page.

You can also preview the application from our [website](#).

Current Funding Opportunities

Direct Services Grants

Funding for programs and services that immediately impact and improve the lives of older adults in the City of St. Louis. Funding opportunities are released to address community needs under specific focus areas determined by the Senior Fund Board of Directors based on community surveys, feedback, and other sources.

As of February 2026, we are accepting proposals from non-profit organizations or government entities for one-year grants, up to $75,000 in direct expenses, that will begin **July 1, 2026**. Applicants must provide programs or services for older adults in the City of St. Louis that fall under one of two focus areas for this funding round: *Caregiving Support* OR *Case Management & Resource Navigation*.

Read the **Request for Proposals** for additional information and instructions. The online application to apply will be released by February 18. Application documents such as a funding guide, an application preview, and supporting documents can be viewed **HERE**.

A virtual meeting will be held to briefly review the **RFP**, **grant application**, and online system. Attendance at this meeting is optional; applicants are not required to participate.

Informational Meeting

February 19, 2pm

Meeting via Computer/Tablet or Phone

Register **HERE**.

To receive notices about RFPs or other funding opportunities, sign up for our mailing list **HERE**.

Below are application previews and supporting documents for active funding opportunities. If for any reason you have an issue with opening any of the files, please **contact us** and we will assist. We are also available to assist with any questions about completing applications.

Direct Services Grants

RFP for FY27 Direct Services Grants – *Read before applying.*

Application Preview: FY27 Direct Services Grants

Funding and Application Guide

Templates for Files Uploaded to Application
Program Activities Timeline (only for new programs, see application)
Program and Grant Budget Table
Grant Budget Narrative
Executive Officer Acknowledgement

Instructions for Applying Online

Botanical Ave Block Group

FY27 Direct Services Grants

We are seeking proposals for one year direct services grants that will occur in our FY2027 (July 1, 2026 – June 30, 2027). This funding opportunity is to support programs and services in the areas of Caregiver Support and Case Management & Resource Navigation. Review the **Request for Proposals** before applying.

Applications are due March 26, 2026

See More

📅 Closes
     03/26/2026

📄 Preview   Apply

Application

C. ★ Public Profile   Copy Previous Answers   Collaborate 0

Process: FY27 Direct Services Grants – Imported

| Contact Info | Request | Documents 0 |

Applicant:
Botanical Test User
botanical@invalid.org

✎

Organization:
Botanical Ave Block Group
11-1111111
314-555-5555
1111 Botanical Ave

Contact Email History

Saint Louis, MO 63110

If your Organization information does not appear correct, please contact the funder. Thank you.

📄 Application

ⓘ Due by 03/26/2026 12:00 AM CDT.

ⓘ Fields with an asterisk (*) are required.

∨ Program Request Summary

Program Name*
Name of the program or service for which you are requesting funding.
Note: If your services do not have a specific program name, enter a short description here (e.g., Benefits Navigation Assistanc

Funding Focus Area*
Which focus area(s) for this funding round does your program or service address?

- *Caregiving Support* includes programs and services that provide care navigation and coaching, respite services, in-home or

Any question with an asterisk is required.

You can come back to your application at any time before you submit.

The application should automatically save any of your work as you respond to questions.

Executive Officer Acknowledgement

Executive Officer Acknowledgement*

For this section, the Executive Officer (or another person in your organization who has authority to sign contracts) must sign off before submission of the application. Attach a signed Acknowledgement form below. Template can be downloaded from **this link.**

(Upload a file) [1 MiB allowed]

ⓘ Due by 03/26/2026 12:00 AM CDT.

(Abandon Request)   (Save Application) (Submit Application)

To be sure your application progress is saved, you can always scroll to the bottom and click Save.

Application

[C. ⭐ Public Profile]   [📋 Copy Previous Answers]   [👥 Collaborate ⓪]

Process: FY27 Direct Services Grants – Imported

| Contact Info | Request | Documents ⓪ |

Applicant: ✏️
Botanical Test User
botanical@invalid.org

Organization:
Bⁱ
1
3
1
S

Contact Email History

If your Organization information does not appear correct, please contact the funder. Thank you.

📄 Application

ⓘ Due by 03/26/2026 12:00 AM CDT.

ⓘ Fields with an asterisk (*) are required.
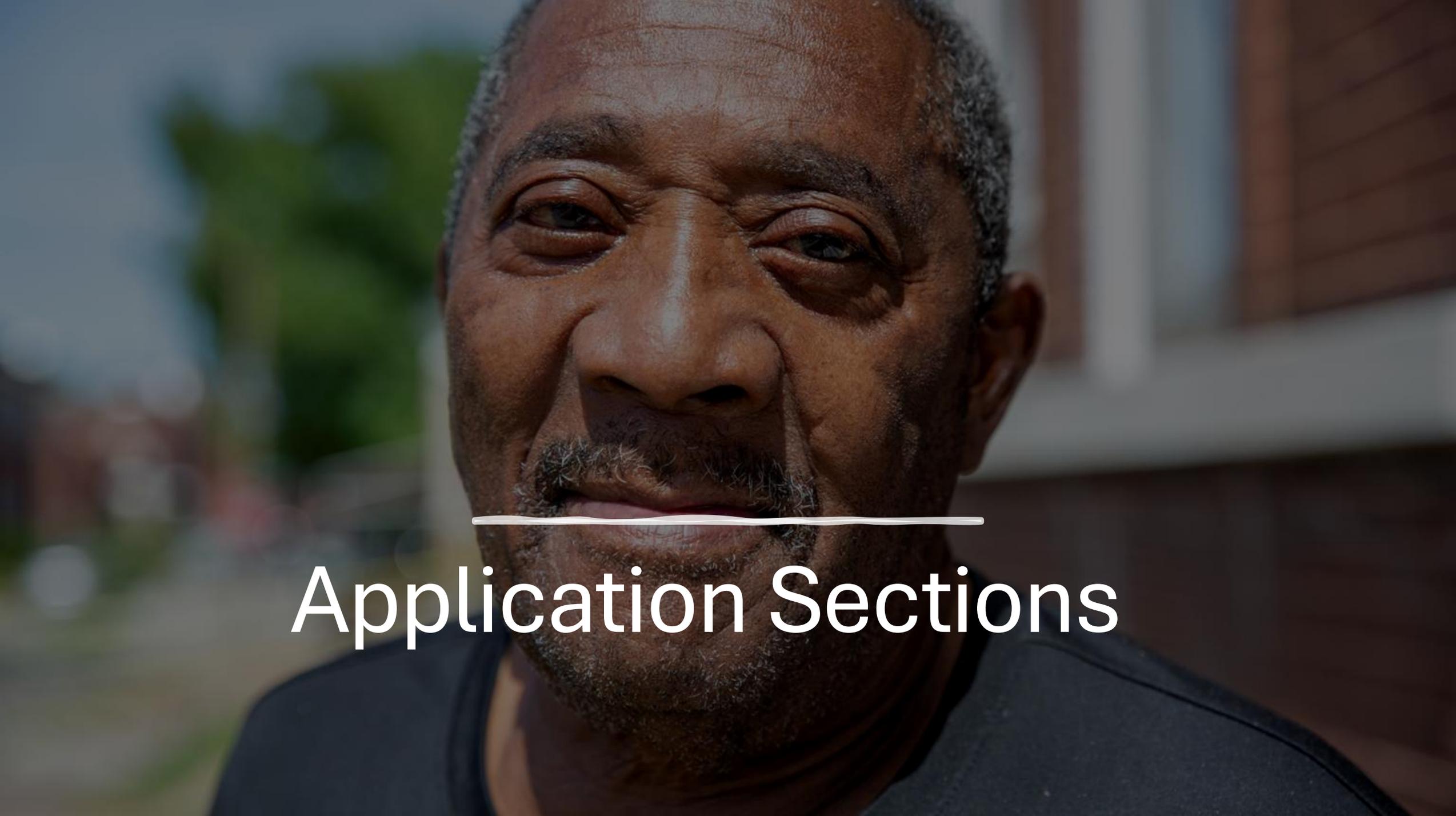
∨ Program Request Summary

Program Name*
Name of the program or service for which you are requesting funding.
Note: If your services do not have a specific program name, enter a short description here (e.g., Benefits Navigation Assistance, Respite Care).

[   ]

Funding Focus Area*
Which focus area(s) for this funding round does your program or service address?
• *Caregiving Support includes programs and services that provide care navigation and coaching, respite services, in-home or in-community supports to assist with daily life, and training paired with other*

With the Collaborate button at the top of your application, you can invite additional people to work with you on responses.

Application Sections

Application Sections

- Request Summary

- Organization Background

- Program Detail

- Program Impact

- Grant Budget

- Organization Finances

- Executive Officer Acknowledgement

Application Sections

- **Request Summary**
  - We will use what you type in Proposal Summary for our grant review cover sheets, so please make sure to take time to fill in.
- Organization Background
- Program Detail
- Program Impact
- Grant Budget
- Organization Finances
- Executive Officer Acknowledgement

Application Sections

- Request Summary
- **Organization Background**
  - This is the section to highlight what your organization does—not just what you are seeking grant support for—including how you serve older adults.
  - Not everyone reviewing your request will be familiar with your organization, this is the section to introduce them to what you do.
- Program Detail
- Program Impact
- Grant Budget
- Organization Finances
- Executive Officer Acknowledgement

Application Sections

- Request Summary
- Organization Background
- **Program Detail**
  - Make sure to give a clear picture of how you engage and help your clients/members/program participants and who you work with to carry out your services successfully.
  - Description of Service Provided is the main question where you can provide the reviewers with details about the program/service you are seeking support for.
- Program Impact
- Grant Budget
- Organization Finances
- Executive Officer Acknowledgement

Application Sections

- Request Summary
- Organization Background
- Program Detail
- **Program Impact**
  - This is the section that gives us a sense of how many St. Louis City older adults you seek to serve each year with your program/service and informs what we ask for you to report back to us.
- Grant Budget
- Organization Finances
- Executive Officer Acknowledgement

Application Sections

- Request Summary
- Organization Background
- Program Detail
- Program Impact
- **Grant Budget**
  - We are seeking an understanding of how much it costs to run your program/service each year and how our grant contribution could fit into this.
  - Make sure you are using the budget narrative to give reviewers a sense of what expenses are incurred to make sure your service is successful.
  - Give a clear sense of the other funding sources that help contribute. Be as detailed as possible.
- Organization Finances
- Executive Officer Acknowledgement

Application Sections

- Request Summary
- Organization Background
- Program Detail
- Program Impact
- Grant Budget
- **Organization Finances**
  - You will need to have some kind of organizational financial documents prepared before you can submit your application. For nonprofits, we expect your most recent 990 to be uploaded.
  - If you don't have an external audit, that is okay. In lieu of an audit, we will ask for financial statements for the most recent fiscal year.
- Executive Officer Acknowledgement

Application Sections

- Request Summary
- Organization Background
- Program Detail
- Program Impact
- Grant Budget
- Organization Finances
- **Executive Officer Acknowledgement**
  - For this section, the Executive Officer (or another person in your organization who has authority to sign contracts) must sign off before submission of the application. You will upload a signed Acknowledgement form to your application; a template is provided.

Additional Resources

- Senior Fund Website
  - RFP, Application Preview, Funding and Application Guide, Templates for Attachments

- Foundant Applicant Tutorial

- Schedule a time with us

- Send us an email at info@stlseniorfund.org or give us a call.

Nicole Brueggeman
Executive Director
nbrueggeman@stlseniorfund.org

Katie Ratkowski
Director of Operations
kratkowski@stlseniorfund.org

Stephanie Herbers
Program Manager
sherbers@stlseniorfund.org.

4220 Duncan Ave, Suite 201
St Louis, MO 63110
info@stlseniorfund.org or 314.200.7436